

### TOP FORM INTERNATIONAL LIMITED 2016 ANNUAL RESULTS ANNOUNCEMENT

(Stock Code: 333)

#### Highlights

- Sales revenue reached HK\$1,179 million
- Gross profit amounted to HK\$211 million, decreased 4% in compare to HK\$220 million in fiscal 2015; gross profit margin decreased to 18% from 19% in fiscal 2015
- Profit after tax amounted to HK\$34.3 million
- The Board of Directors proposed a final dividend of HK\$0.05 per share for the year ended 30 June 2016

**Hong Kong, 29 August 2016** – Top Form International Limited ("TFI" or "the Group"; Stock Code: 333), a leading brassiere manufacturing company, announced on 26 August 2016 its annual results for the year ended 30 June 2016.

TFI recorded sales revenue of HK\$1,179 million, a slight increase of 1%, compared to fiscal 2015; gross profit margin decreased to 18% from 19% in fiscal 2015. Nevertheless, the gross margin remained flat at 18% as compared to the second half of fiscal 2015. The Group's after tax profit declined by 5% to HK\$34.3 million; earnings per share is HK\$0.15. The Board proposed to declare a final dividend of HK\$0.05 per share.

Adhering to TFI's plan of expanding overseas capacity, by end of fiscal 2016, the proportion of the production from the overseas plants and China plants are 59% and 41% respectively. In this fiscal year, China accounted for 41% of global capacity, while Thailand and Cambodia accounted for 49% and 10% respectively.

In fiscal 2016, 59% of the Group's sales were to the US market whilst the sales to the EU represented 27% and the rest of the world accounted for 14%. The continuous decline of average selling price resulting from the price driven demand in the business, along with the rising labor costs, contributed to the reduction of the gross profit and profit after tax in this fiscal year.

TFI's financial position remains healthy with shareholders' funds standing at HK\$558 million (2015: HK\$559 million) as at 30 June 2016. Bank balances and cash stood at HK\$167 million whilst credit facilities available to the Group amounted to HK\$149 million and gearing remained at an insignificant level.

Looking forward, the general outlook continues to be challenging. The Group does not expect an upturn in business and financial performance in the near future. TFI has been investing in projects and systems to improve its manufacturing methods, supply chain processes and product capabilities, to ensure the Group's efficiency in the entire supply chain. These include the implementations of new production planning system and a Product Lifecycle Management ("PLM") system for optimizing the product development and production planning processes.

At the meantime, the Group continues to expedite new plants locations, such as Yangon, Myanmar, to reduce its expenditure on labor cost, while serving as an option for the Group's EU customers to enjoy duty saving imports from Myanmar.



Mr. Eddie Wong, Chairman of TFI, commented, "Whilst the business environment continues to be challenging, we will maintain the current production capacity before further expansion and continue to assess the strategic and cost effectiveness of our current manufacturing footprint. We will also focus on improving the effectiveness and efficiency of our business by investing in various improvements projects, which will optimize our overall business processes and add to our product capabilities. TFI is delivering value via providing strategic manufacturing and supply chain capabilities. We are confident that by improving our productivity continuously, we will sustain the growth of the business in the long run."

- End -

#### **About Top Form International Limited**

Top Form International Limited (Stock Code: 333) is a leading brassiere manufacturing company. Its principal subsidiaries are engaged in the design, manufacture and distribution of ladies' intimate apparel, principally brassieres. Its customers are located in the United States, Europe and Asia. The Company's manufacturing facilities are located in Thailand, Mainland China and Cambodia. Further information is available at <u>www.topformbras.com</u>.

#### For further information, please contact:

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# **Consolidated Statement of Profit or Loss** (For the year ended 30 June 2016)

	2016 HK\$'000	2015 HK\$'000
Revenue	1,179,025	1,170,468
Cost of sales	(968,424)	(951,316)
Gross Profit	210,601	219,152
Other income	21,917	15,120
Selling and distribution expenses	(24,270)	(25,196)
General and administrative expenses	(173,125)	(166,629)
Finance costs	(233)	(320)
Share of profits of a joint venture	5,054	-
Profit before tax	39,944	42,127
Income tax expense	(5,660)	(6,219)
Profit for the year	34,284	35,908
Profit for the year attributable to:		
Owners of the Company	32,298	34,178
Non-controlling interests	1,986	1,730
	34,284	35,908
Earnings per share		
Basic	HK\$0.15	HK\$0.16



## **Consolidated Statement of Financial Position**

(As at 30 June 2016)

Property, plant and equipment $96,748$ $117,786$ Prepaid land lease payments $1,527$ $1,575$ Investment properties $100,991$ $104,725$ Derivative financial instrument $3,639$ -Interest in a joint venture $17,580$ -Prepaid rental payments $1,335$ $1,883$ <b>221,820225,969</b> Current assetsInventories $135,293$ $189,494$ Debtors and other receivables $192,245$ $174,671$ Bills receivable- $2,752$ Amount due from a joint venture $11$ -Prepaid land lease payments $48$ $48$ Current tax recoverable- $10$		2016 HK\$'000	2015 HK\$'000
Prepaid land lease payments       1,527       1,575         Investment properties       100,991       104,725         Derivative financial instrument       3,639       -         Interest in a joint venture       17,580       -         Prepaid rental payments       1,335       1,883 <b>221,820 225,969</b> Current assets       192,245       174,671         Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       100         Bank balances and cash       166,680       169,215         Current liabilities       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686	Non-current assets		
Investment properties         100,991         104,725           Derivative financial instrument         3,639         -           Interest in a joint venture         17,580         -           Prepaid rental payments         1,335         1,883           221,820         225,969           Current assets         1         -           Inventories         135,293         189,494           Debtors and other receivables         192,245         174,671           Bills receivable         -         2,752           Amount due from a joint venture         11         -           Prepaid land lease payments         48         48           Current tax recoverable         -         10           Bank balances and cash         166,680         169,215           Current liabilities         117,460         150,687           Obligation under finance lease         139         -           Current tax payable         4,638         5,686           122,237         156,373	Property, plant and equipment	96,748	117,786
Derivative financial instrument       3,639       -         Interest in a joint venture       17,580       -         Prepaid rental payments       1,335       1,883         221,820       225,969         Current assets       1       221,820       225,969         Current assets       135,293       189,494         Debtors and other receivables       192,245       174,671         Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         Current liabilities       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373       156,373	Prepaid land lease payments	1,527	1,575
Interest in a joint venture       17,580       -         Prepaid rental payments       1,335       1,883         221,820       225,969         Current assets       221,820       225,969         Current assets       135,293       189,494         Debtors and other receivables       192,245       174,671         Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         Current liabilities       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686	Investment properties	100,991	104,725
Prepaid rental payments         1,335         1,883           221,820         225,969           Current assets         221,820         225,969           Inventories         135,293         189,494           Debtors and other receivables         192,245         174,671           Bills receivable         -         2,752           Amount due from a joint venture         11         -           Prepaid land lease payments         48         48           Current tax recoverable         -         100           Bank balances and cash         166,680         169,215           494,277         536,190         -           Current liabilities         117,460         150,687           Obligation under finance lease         139         -           Current tax payable         4,638         5,686	Derivative financial instrument	3,639	-
221,820         225,969           Current assets         135,293         189,494           Debtors and other receivables         192,245         174,671           Bills receivable         -         2,752           Amount due from a joint venture         11         -           Prepaid land lease payments         48         48           Current tax recoverable         -         10           Bank balances and cash         166,680         169,215           494,277         536,190           Current liabilities         117,460         150,687           Obligation under finance lease         139         -           Current tax payable         4,638         5,686           122,237         156,373         156,373	Interest in a joint venture	17,580	-
Current assetsInventories135,293189,494Debtors and other receivables192,245174,671Bills receivable-2,752Amount due from a joint venture11-Prepaid land lease payments4848Current tax recoverable-10Bank balances and cash166,680169,215494,277536,190Current liabilitiesCreditors and accrued charges117,460150,687Obligation under finance lease139-Current tax payable4,6385,686122,237156,373	Prepaid rental payments	1,335	1,883
Inventories       135,293       189,494         Debtors and other receivables       192,245       174,671         Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373       156,373		221,820	225,969
Debtors and other receivables       192,245       174,671         Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Current assets		
Bills receivable       -       2,752         Amount due from a joint venture       11       -         Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities       -         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Inventories	135,293	189,494
Amount due from a joint venture11-Prepaid land lease payments4848Current tax recoverable-10Bank balances and cash166,680169,215494,277536,190Current liabilitiesCreditors and accrued charges117,460150,687Obligation under finance lease139-Current tax payable4,6385,686122,237156,373	Debtors and other receivables	192,245	174,671
Prepaid land lease payments       48       48         Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities       -         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Bills receivable	-	2,752
Current tax recoverable       -       10         Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Amount due from a joint venture	11	-
Bank balances and cash       166,680       169,215         494,277       536,190         Current liabilities       -         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Prepaid land lease payments	48	48
494,277       536,190         Current liabilities       1         Creditors and accrued charges       117,460       150,687         Obligation under finance lease       139       -         Current tax payable       4,638       5,686         122,237       156,373	Current tax recoverable	-	10
Current liabilitiesCreditors and accrued charges117,460150,687Obligation under finance lease139-Current tax payable4,6385,686122,237156,373	Bank balances and cash	166,680	169,215
Creditors and accrued charges117,460150,687Obligation under finance lease139-Current tax payable4,6385,686122,237156,373		494,277	536,190
Obligation under finance lease139Current tax payable4,6385,686122,237156,373	Current liabilities		
Obligation under finance lease139Current tax payable4,6385,686122,237156,373	Creditors and accrued charges	117.460	150.687
Current tax payable     4,638     5,686       122,237     156,373	-		100,007
122,237 156,373	-		- 5 686
	Current tax payable		
Net current assets         372,040         379,817			
	Net current assets	372,040	379,817



2016 HK\$'000	2015 HK\$'000
593,860	605,786
338	-
1,253	1,460
23,436	25,353
25,027	26,813
568,833	578,973
107,519	107,519
450,199	451,007
557 718	558,526
11,115	20,447
568,833	578,973
	HK\$'000 593,860 338 1,253 23,436 25,027 568,833 107,519 450,199 557,718 11,115